

WORKING STUDENT – SALES PLANNING (M/F/D)

YOUR CONTRIBUTION:

As Working Student – Sales Planning, you will help drive operational efficiency and cross-country alignment by supporting key planning initiatives, analyzing recurring issues, and coordinating strategic follow-ups. This is a great opportunity to gain hands-on experience in an international B2B environment.

MENU OF RESPONSIBILITIES

This role is part of our Sales Planning Team, consisting of four people and focusing on cross-country alignment, process optimization and overall . You will be responsible for:

- Supporting the Head of Sales Planning and Project Manager in daily operations and strategic initiatives.
- Analysing monthly issues across 12 countries to identify recurring topics, functional gaps, and process bottlenecks and proactively suggest process improvements.
- Coordinate improvement projects based on recurring feedback, in collaboration with the Sales Project Manager.
- Plan, document, and follow up on international meetings (agenda, minutes, debriefs).
- Consolidate country-wide insights to identify key themes for action and alignment.

Are you passionate about project management and sales, a communicative organizer with very good analytical skills? Then this role is a great chance for you!

INGREDIENTS FOR SUCCESS:

You will need to be enrolled as a student preferred in business, economics, management or a related field. Further, you need to have experience with MS Office Tools such as Excel and Powerpoint. Additionally, experience with project / task management tools is beneficial. Beside that, fluent English is needed to effectively communicate with external and internal stakeholders – other languages such as German, French or Spanish are very beneficial. In return, DISH offers you a collaborative environment where your ideas are valued, you can learn from each other, and you have the opportunity to make a significant impact on your growth and DISH's success.

RECIPE CARD:

DISH has more than 350k customers across multiple countries, with a diverse team representing over 34 nationalities. Our products range from reservation solutions to payment terminals, providing a broad toolkit to independent, small to medium-sized restaurants to digitize their businesses. While we are approximately 200 employees at DISH, we closely collaborate with METRO and their countries to transform the HoReCa sector with our innovative solutions, making us a leader in this industry.

JOIN OUR HORECA REVOLUTION:

As a Working Student – Sales Planning at DISH, you will play a key role in supporting strategic initiatives and driving operational excellence across international markets. This is your opportunity to gain hands-on experience in a dynamic B2B environment, contribute to impactful projects, and grow alongside a passionate team. If you are ready to turn insights into action and help digitize the HoReCa sector, we would love to have you on board!

BE ONE PART OF MANY CHEFS:

GET THINGS DONE QUICKLY

Join our fast-paced environment where we push boundaries and actively challenge ourselves to digitise the HoReCa (Hotel, Restaurant, and Catering) world. By joining DISH, you will directly contribute to our goal of becoming a data-driven company within the METRO Growth Plan.

OWNERSHIP

At DISH, you own your projects, regardless of your job level. We encourage you to stand up for your ideas, think outside the box, and always question the status quo. Your unique perspective can make all the difference!

FLEXWORK:

We know that life happens and we cater your needs to integrate work from where you work most productive – also up to 30 days working from abroad of Germany in specific countries.

INNOVATION & AGILE WORK

We understand the value of learning from mistakes and know that every setback is an opportunity for growth and improvement. In our agile working culture we learn from each other and embrace an entrepreneurial mindset.

DISHVERSITY

Join an international company with members from over 34 different cultures. Together, we celebrate diversity and respect our multinational backgrounds.

DISHPOWERMENT

Our commitment extends beyond business success - we want our employees to thrive! We have got loads of opportunities for skill-building and career development. Dive into Udemy courses or join our Brain Days. You are never alone — we have got your back! Whether it is your manager, your team, or colleagues from other departments, they are all here to empower you!

CUSTOMER CENTRICITY

Understanding our customer is essential. We are experts in the market and are passionate about creating digital solutions for our customers to truly live their passion. As part of #OneMETRO we run together and sCore together - wholesale to the max!

Bite-sized benefits:

- DISH Sports Club including on-campus Gym
- Corporate Benefits & DISH.digital benefits
- Access and employee discounts in METRO stores